



Release

Cayman Islands

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Euromoney rankings recognise Deutsche Bank's client relationships in the Cayman Islands

Deutsche Bank has been recognised for the quality of its customer service in the Cayman Islands in the prestigious Euromoney Private Banking and Wealth Management Survey 2014.

The Bank was awarded the accolade for 'Best Relationship Management' in the Cayman Islands following comprehensive research undertaken by Euromoney. The results of the Survey then form the basis of the Euromoney Private Banking Awards, which were held in February in London.

Providing a qualitative and quantitative review of the best services in private banking, by region and by areas of services, the Survey is considered to be the benchmark poll for the global wealth management industry. It reflects the opinions of private banking professionals across the globe and takes into account a variety of factors, including ratio of clients to relationship managers and the range of services offered.

Led by Janet Hislop, Chief Country Officer of Deutsche Bank in the Cayman Islands, together with Dan Peterson, Director, and Trevor Spinney, Vice President, Deutsche Bank's Financial Intermediaries team is continuing to build on its range of specialist services this year, supported by the Bank's Cayman Booking Centre team led by Head of Booking Centre Services Sophie Ebanks.

The Bank's Cayman office is currently seeing growth across the custody, investment management and foreign exchange services it offers its client base, which includes asset managers and service providers, trust companies, family offices, corporates, pension funds and law and accountancy firms across the Caribbean region and the US.

Janet Hislop commented:

"I am delighted that Deutsche Bank in the Cayman Islands has featured in these rankings, particularly so in reflecting the focus we have on establishing positive relationships with clients.

Our success is based on the fact that we offer our institutional clients a rare personal, private client style service that can tap into the global Deutsche Bank network to draw on specialist skills and a deep understanding of the needs of financial intermediaries..

“The highly qualified and experienced staff here in the Cayman Islands work incredibly hard to consistently deliver a first class service to our clients and this recognition is testament to their commitment to performance. In a highly challenging market, we are constantly looking to enhance our service even further and it is pleasing that, as well as seeing growth across our Caribbean client base, we are also currently working more closely with our colleagues in the Americas region to provide services to their clients who need international solutions.”

Ends.

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